

Inside Sales Representative

Prepaid Technologies is a fast-growing company that offers electronic payment solutions to businesses throughout the U.S. Our business is growing and we have a great opportunity for an Inside Sales Representative who will be a part of our Partner Sales Team and have responsibilities for fielding referrals and closing sales for small to medium sized opportunities generated primarily from our partner channel. This is a full time position with competitive compensation and benefits.

Job Description

This position is a great match if you are a self-motivated, go getter who can adapt and evolve in a rapidly growing, successful organization. As an Inside Sales Rep, your day to day activities will include: becoming an expert on our products and the technology we use to deliver them; fielding and qualifying leads from our partner channel; identifying needs and presenting solutions; answering questions to close sales, and collaborating with a supportive seasoned sales team who will help you learn the ropes.

Qualities We Look For

- Degree in Business, Sales, Marketing or related field
- Strong communication, negotiation and problem solving skills
- A sense of urgency in a fast-paced environment
- Excellent interpersonal and selling skills
- Enthusiasm in a team environment and the ability to multi-task
- MS Office skills and related computer knowledge

Our Culture

The unique culture at Prepaid Technologies is pretty hard to beat, where innovation and a hard-working environment go hand-in-hand with a casual and fun atmosphere. We promote an energetic and team-oriented workplace where collaboration and a results-driven attitude is key to our success.

Our Core Values

- Demonstrate respect for others
- Possess a "do whatever it takes" attitude
- Think creatively and innovate
- Collaborate in a team-oriented environment
- Be resourceful and results driven

Our Benefits

Prepaid Technologies, Inc. is an Equal Opportunity Employer and provides a competitive, comprehensive compensation package for full time employees that includes 401(k) with Company Matching.

Prepaid Technologies is a fun, fast-paced and rewarding company to work for. We invite you to apply!

APPLY TODAY!

Email you resume to csanford@in-prepaid.com

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